AEO INC.

NEWS RELEASE

AEO Reports Fourth Quarter Profit Ahead of Expectations, Demonstrating Continued Profit Improvement. Declared Quarterly Cash Dividend at \$0.10 per share.

3/1/2023

- Achieved second highest fourth quarter revenue in company history
- Adjusted operating profit of \$96 million increased to last year and 2019
- Delivered strong free cash flow and declared a quarterly cash dividend of \$0.10 per share
- Aerie posted all-time high fourth quarter revenue and operating profit
- American Eagle demonstrated a sequential improvement in revenue trends with operating profit up to 2019

PITTSBURGH--(BUSINESS WIRE)-- American Eagle Outfitters, Inc. (NYSE: AEO) today announced financial results for the fourth quarter and full year fiscal 2022 ended January 28, 2023.

"I am proud of how our teams navigated through unanticipated macro challenges this year, which pressured top line demand as we lapped record strength in 2021. In response, we took aggressive actions early in the year on inventory and spending to strengthen margins and increase free cash flow. We saw meaningful improvements as the year progressed. We ended 2022 in a healthy financial position and I'm pleased to reinstate our quarterly cash dividend," commented Jay Schottenstein, AEO's Executive Chairman of the Board and Chief Executive Officer.

"Looking ahead, I am encouraged by several positives. Our inventory levels are healthy. The global supply chain has stabilized, restoring agility to our operations with a more normalized cost environment. Our brands are poised to deliver innovation and quality to our customers and to benefit from emerging fashion trends. Yet, our visibility into the macro remains limited and we are taking a cautious view on 2023. We will stay disciplined, maintain sharp control over expenses and seek ongoing efficiencies to drive shareholder returns."

Fourth Quarter 2022 Results:

- Total net revenue of \$1.5 billion was down 1% to the fourth quarter of 2021. Our supply chain business, Quiet Platforms, contributed approximately 1 percentage point to revenue growth. Brand revenue declined 2%, exceeding company expectations for a mid-single digit decline.
- Aerie revenue of \$464 million rose 8% versus fourth quarter 2021. Comp sales declined 2% versus fourth quarter 2021. American Eagle revenue of \$962 million declined 8% versus fourth quarter 2021. Comp sales declined 9% versus fourth quarter 2021.
- Consolidated store revenue was flat. Total digital revenue declined 9%. Compared to pre-pandemic fourth quarter 2019, store revenue increased 5% and digital revenue increased 19%.
- Gross profit of \$507 million increased approximately 4% compared to \$489 million in the fourth quarter of 2021 and reflected a gross margin rate of 33.9% compared to 32.4% last year. This exceeded company expectations for the high-end of 32-33% due to lower than anticipated promotions. Stronger merchandise margins reflected lower product and transportation costs with a partial offset from higher markdowns. Lower compensation and delivery costs also had a positive impact on margins offset by higher distribution and warehousing costs and higher rent. Quiet Platforms was an 80 basis point reduction to gross margin as that business continues to scale.
- Selling, general and administrative expense of \$351 million was flat to last year and in-line with guidance. SG&A increased 30 basis points as a rate to sales versus fourth quarter 2021.
- GAAP operating income was \$74 million. Non-GAAP operating income of \$96 million, reflected a 6.4% margin. This excluded \$18 million of impairment and restructuring charges primarily related to stores. The company also incurred a \$4 million impairment and restructuring charge due to the closing of Quiet Platform's Jacksonville facility, which was replaced by a higher productivity location in Atlanta. Quiet Platforms generated a \$17 million GAAP operating loss in the period, or a \$13 million loss excluding the aforementioned charge.
- GAAP diluted EPS of \$0.28. Non-GAAP diluted EPS of \$0.37 excludes \$0.09 of impairment and restructuring charges.
- Average diluted shares outstanding were 197 million including approximately 4 million shares of unrealized dilution associated with the company's convertible notes.

Fiscal Year 2022 Results:

- Total net revenue of \$5.0 billion was flat to fiscal year 2021. Our supply chain business, Quiet Platforms, contributed approximately 3 percentage points to revenue growth. Brand revenue declined approximately 3%.
- Aerie revenue of \$1.5 billion rose 9% from fiscal year 2021 on top of 39% growth last year. American Eagle revenue of \$3.3 billion declined 8% from fiscal year 2021 following a 30% increase last year. Compared to the

- pre-pandemic fiscal year 2019 base, Aerie revenue increased 88% and AE revenue declined 6%.
- Consolidated store revenue declined 2%. Total digital revenue declined 7%. Compared to the pre-pandemic fiscal year 2019 base, revenue was up across channels.
- Gross profit of \$1.7 billion decreased 12% from fiscal year 2021 and reflected a gross margin rate of 35.0% compared to 39.7% last year. Lower merchandise margins primarily reflected higher markdowns. Higher distribution and warehousing costs and higher rent also pressured margins, partially offset by lower compensation. Quiet Platforms was a 70 basis point reduction to the gross margin as that business continues to scale.
- Selling, general and administrative expense increased 100 basis points as a rate to sales versus fiscal year 2021 due to higher store and corporate salaries, higher professional services, higher advertising and higher travel expenses, with a partial offset from lower incentive compensation.
- GAAP Operating income was \$247 million. Non-GAAP operating income of \$269 million, reflected a 5.4% operating margin. This excluded approximately \$22 million in charges in the fourth quarter, as described above. Quiet Platforms generated a \$47 million GAAP operating loss in the period, or a \$43 million loss excluding the \$4 million impairment and restructuring charge as described above.
- Average diluted shares outstanding were 205 million compared to 207 million in fiscal year 2021.
- GAAP EPS of \$0.64. Non-GAAP EPS of \$0.97 excludes \$0.33 of debt-related, impairment and restructuring charges.

Inventory

Total ending inventory at cost increased 6% to \$585 million compared to \$553 million last year, with units up 4%. Inventory is current, with AE and Aerie inventory across the US and Canada down in the high single digits to last year, consistent with guidance. The consolidated increase reflects earlier than expected deliveries as the supply chain continues to normalize and increases related to Mexico and the Todd Snyder brand, where we are experiencing growth well into the double digits.

Capital Expenditures

Capital expenditures totaled \$61 million in the fourth quarter and \$260 million for full year fiscal 2022, down significantly from initial plans entering the year. For 2023, management expects capital expenditures to approximate \$150 to \$190 million.

Balance Sheet and Shareholder Returns

In fiscal 2022, the company exchanged \$403 million of the outstanding principal amount of its senior convertible notes due 2025, simplifying and strengthening the capital structure. At the end of the year, the company had \$9

million in aggregate principal amount of the notes outstanding. In connection with the exchange transactions, the company completed a \$200 million accelerated share repurchase program.

Separately, the company paid two quarterly cash dividends in the first half of 2022, amounting to approximately \$65 million. After initiating a temporary pause in September, the Board of Directors has reinstated a quarterly cash dividend at \$0.10 per share. The dividend was declared on February 28, 2023 and is payable on April 21, 2023 to stockholders of record at the close of business on April 6, 2023.

Outlook

Entering 2023, our brands are strong and inventory is healthy. The global supply chain continues to normalize, providing improved costs and greater agility. Additionally, the company remains focused on reducing expenses. Yet, given limited visibility into the macro environment and overall consumer spending behavior, the company is taking a cautious view.

For the first quarter, management's outlook reflects revenue in the range of flat to up low-single digits with operating income approximately flat to last year.

For the full-year, management's outlook reflects revenue in the range of flat to up low-single digits with operating income in the range of \$270 to \$310 million, compared to adjusted operating income of \$269 million in 2022.

Conference Call and Supplemental Financial Information

Management will host a conference call and real time webcast today at 4:30 p.m. Eastern Time. To listen to the call, dial 1-877-407-0789 or internationally dial 1-201-689-8562 or go to **www.aeo-inc.com** to access the webcast and audio replay. Additionally, a financial results presentation is posted on the company's website.

Non-GAAP Measures

This press release includes information on non-GAAP financial measures ("non-GAAP" or "adjusted"), including consolidated adjusted operating income, net income, net income per diluted share and free cash flow, excluding non-GAAP items. These financial measures are not based on any standardized methodology prescribed by U.S. generally accepted accounting principles ("GAAP") and are not necessarily comparable to similar measures presented by other companies. Non-GAAP information is provided as a supplement to, not as a substitute for, or as superior to, measures of financial performance prepared in accordance with GAAP. Management believes that this non-GAAP information is useful for an alternate presentation of the company's performance, when reviewed in conjunction with the company's GAAP consolidated financial statements and provides a higher degree of

transparency.

These amounts are not determined in accordance with GAAP and therefore, should not be used exclusively in evaluating the company's business and operations. We encourage investors and others to review our financial information in its entirety, not to rely on any single financial measure and to view these non-GAAP financial measures in conjunction with the related GAAP financial measures.

The tables included in this press release reconcile the GAAP financial measures to the non-GAAP financial measures discussed above.

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About American Eagle Outfitters, Inc.

American Eagle Outfitters, Inc. (NYSE: AEO) is a leading global specialty retailer offering high-quality, on-trend clothing, accessories and personal care products at affordable prices under its American Eagle® and Aerie® brands. Our purpose is to show the world that there's REAL power in the optimism of youth. The company operates stores in the United States, Canada, Mexico, Hong Kong and Japan, and ships to approximately 80 countries worldwide through its websites. American Eagle and Aerie merchandise also is available at more than 260 international locations operated by licensees in approximately 30 countries. In 2022, AEO released its first annual Building a Better World report, which outlines two decades of ESG achievements through the company's Planet, People and Practices initiatives. For more information, please visit www.aeo-inc.com.

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This release and related statements by management contain forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995), which represent our expectations or beliefs concerning future events, including first quarter and annual fiscal 2023 results. All forward-looking statements made by the company involve material risks and uncertainties and are subject to change based on many important factors, some of which may be beyond the company's control. Words such as "estimate," "project," "plan," "believe," "expect," "anticipate," "intend," "potential," and similar expressions may identify forward-looking statements. Except as may be required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise and even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized. The following factors, in addition to the risks disclosed in Item 1A., Risk Factors, of our Annual Report on Form 10-K for the fiscal year ended January 29, 2022 and in any other filings that we may make with the Securities and Exchange Commission in some cases have

affected, and in the future could affect, the company's financial performance and could cause actual results for fiscal 2023 and beyond to differ materially from those expressed or implied in any of the forward-looking statements included in this release or otherwise made by management: the negative impacts of the COVID-19 pandemic and related operational disruptions; the risk that the company's operating, financial and capital plans may not be achieved; our inability to anticipate customer demand and changing fashion trends and to manage our inventory commensurately; seasonality of our business; our inability to achieve planned store financial performance; our inability to react to raw material cost, labor and energy cost increases; our inability to gain market share in the face of declining shopping center traffic; our inability to respond to changes in e-commerce and leverage omni-channel demands; our inability to expand internationally; difficulty with our international merchandise sourcing strategies; challenges with information technology systems, including safeguarding against security breaches; and global economic, public health, social, political and financial conditions, and the resulting impact on consumer confidence and consumer spending, as well as other changes in consumer discretionary spending habits, which could have a material adverse effect on our business, results of operations and liquidity.

AMERICAN EAGLE OUTFITTERS, INC. CONSOLIDATED BALANCE SHEETS (Dollars in thousands) (unaudited)

Assets Current assets:			January 28, 2023		January 29, 2022
Cash and cash equivalents \$ 170,209 \$ 434,770 Merchandise inventory \$ 585,083 \$ 53,458 Accounts receivable, net 242,386 286,683 Prepaid expenses and other 102,563 122,013 Total current assets 1,002,411 1,336,924 Operating lease right-of-use assets 1,086,999 1,193,021 Property and equipment, at cost, net of accumulated depreciation 781,514 728,272 Goodwill, net 264,945 271,416 Intangible assets, net 94,536 102,701 Non-current deferred income taxes 36,483 44,167 Other assets 56,238 50,142 Total assets \$ 3,420,956 \$ 3,786,643 Liabilities \$ 3,420,956 \$ 3,786,643 Current liabilities \$ 33,7258 311,005 Accounts payable \$ 234,340 \$ 21,782 Current portion of operating lease liabilities 337,258 311,005 Unredeemed gift cards and gift certificates 67,618 71,365 Accuued compensation and payroll taxes 51,912	Assets			_	
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Prepaid expenses and other	Merchandise inventory		585,083		553,458
Total current assets	Accounts receivable, net		242,386		286,683
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Other non-current liabilities 22,734 24,617 Total non-current liabilities 1,052,845 1,520,100 Commitments and contingencies - - Stockholders' equity: - - Preferred stock - - Common stock 2,496 2,496 Contributed capital 341,775 636,355 Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)					
Commitments and contingencies - - Stockholders' equity: - - Preferred stock 2,496 2,496 Common stock 2,496 2,496 Contributed capital 341,775 636,355 Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,7126 2,203,772 Treasury stock (849,604) (1,378,106)					
Stockholders' equity: Preferred stock 2,496 2,496 Common stock 341,775 636,355 Contributed capital 341,775 636,355 Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)	Total non-current liabilities		1,052,845		1,520,100
Stockholders' equity: Preferred stock 2,496 2,496 Common stock 341,775 636,355 Contributed capital 341,775 636,355 Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)		_	-		-
Preferred stock 2,496 2,496 Common stock 2,496 2,496 Contributed capital 341,775 636,355 Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)					
Contributed capital 341,775 636,355 Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)			-		-
Accumulated other comprehensive loss (32,630) (40,845) Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)	Common stock		2,496		2,496
Retained earnings 2,137,126 2,203,772 Treasury stock (849,604) (1,378,106)	Contributed capital		341,775		636,355
Treasury stock (849,604) (1,378,106)	Accumulated other comprehensive loss		(32,630)		
	Retained earnings				
Total stockholders' equity		_			
	Total stockholders' equity		1,599,163		1,423,672

3,786,643

Current ratio

1.43

GAAP Basis

GAAP Basis

1.66

AMERICAN EAGLE OUTFITTERS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars and shares in thousands, except per share amounts) (unaudited)

			13 Wee	ks	Ended	
	Já	anuary 28,	% of		anuary 29,	% of
		2023	Revenue	-	2022	Revenue
Total net revenue	\$	1,496,088	100.0%	\$	1,507,937	100.0%
Cost of sales, including certain buying, occupancy and warehousing expenses		988,656	66.1%		1,019,252	67.6%
Gross profit		507,432	33.9%		488,685	32.4%
Selling, general and administrative expenses Impairment and restructuring charges		351,408	23.5%		349,680	23.2%
Impairment and restructuring charges		22,209	1.5%		11,944	0.8%
Depreciation and amortization expense		60,233	4.0%		47,107	3.1%
Operating income		73,582	4.9%		79,954	5.3%
Debt related charges		4,655	0.3%		-	0.0%
Interest expense, net		2,409	0.2%		8,595	0.6%
Other (income) expense, net		(4,964)	-0.4%		3,865	0.3%
Income before income taxes		71,482	4.8%		67,494	4.4%
Provision for income taxes		16,891	1.2%		17,066	1.1%
Net income	\$	54,591	3.6%	\$	50,428	3.3%
Net income per basic share	\$	0.29		\$	0.30	
Net income per diluted share	\$	0.28		\$	0.25	
Weighted average common shares outstanding - basic		190,621			167,611	
Weighted average common shares outstanding - diluted		196,893			203,388	

	G/V(1 Da313							
	52 Weeks Ended							
	January	28, % of	January 29	, % of				
	2023			Revenue				
Total net revenue	\$ 4,989,83	3 100.0%	\$ 5,010,785	100.0%				
Cost of sales, including certain buying, occupancy and warehousing expenses	3,244,58	5 65.0%	3,018,995	60.3%				
Gross profit	1,745,24	8 35.0%	1,991,790	39.7%				
Selling, general and administrative expenses	1,269,09		1,222,000	24.4%				
Impairment and restructuring charges	22,20		11,944	0.2%				
Depreciation and amortization expense	206,89	7 4.2%	166,781	3.3%				
Operating income	247,04		591,065	11.8%				
Debt related charges	64,72		-	0.0%				
Interest expense, net	14,29		34,632	0.7%				
Other (income), net	(10,46	5) -0.2%	(2,489)	-0.1%				
Income before income taxes	178,49	4 3.6%	558,922	11.2%				
Provision for income taxes	53,35	8 1.1%	139,293	2.8%				
Net income	\$ 125,13	6 2.5%	\$ 419,629	8.4%				
Net income per basic share	\$ 0.6		\$ 2.50					
Net income per diluted share	\$ 0.6	4	\$ 2.03					
Weighted average common shares outstanding - basic	181,77		168,156					
Weighted average common shares outstanding - diluted	205,22	6	206,529					

AMERICAN EAGLE OUTFITTERS, INC. BASIC AND DILUTED EARNINGS PER SHARE RECONCILIATION (Dollars and shares in thousands) (unaudited)

13 Wee	ks Ended	52 Week	ks Ended
January 28,	January 29,	January 28,	January 29,
2023	2022	2023	2022

Net income and numerator for basic EPS Add: Interest expense, net of tax, related to the 2025 Notes (1)	\$ 54,591 289	\$ 50,428	\$ 125,136 5,474	\$ 419,629
Numerator for diluted EPS	\$ 54,880	\$ 50,428	\$ 130,610	\$ 419,629
Denominator:				
Denominator for basic EPS - weighted average shares	190,621	167,611	181,778	168,156
Add: Dilutive effect of the 2025 Notes (1)	4,296	32,162	21,507	34,003
Add: Dilutive effect of stock options and non-vested restricted stock	1,976	3,615	1,941	4,370
Denominator for diluted EPS - weighted average shares	196,893	203,388	 205,226	206,529

(1) During the 52 weeks ended January 28, 2023, the Company adopted ASU 2020-06 under the modified retrospective method, which requires the Company to utilize the "if-converted" method of calculated diluted EPS.

AMERICAN EAGLE OUTFITTERS, INC. GAAP TO NON-GAAP RECONCILIATION

(Dollars in thousands, except per share amounts) (unaudited)

January 28, 2023	13	wee	KS b	-nded
	Janu	uary	28,	2023

	Oper	ating income	Debt related charges	Net income	luted earnings per ommon share
GAAP Basis	\$	73,582	\$ 4,655	\$ 54,591	\$ 0.28
% of Revenue		4.9%	0.3%	3.6%	
Add: Impairment and restructuring charges (1)		22,209	-	18,186	0.09
Less: Debt related charges(2)		_	4,655	552	_
Non-GAAP Basis	\$	95,791	\$ -	\$ 73,329	\$ 0.37
% of Revenue		6.4%	0.0%	4.9%	

(1) \$22.2 million pre-tax impairment and restructuring charges:
- \$20.6 million of asset impairment charges
- \$1.6 million of restructuring charges including corporate and field severance
(2) \$4.7 million pre-tax debt related charges related to the induced conversion expense on the exchange of our convertible notes. The difference in the effective tax rate resulted from the overall deductibility of the induced conversion expense incurred during the year.

13	We	eks	Ended	
Lan	1120	, 20	2022	

		perating income	e>	Interest kpense, net	e:	Other (income) xpense, net	N	let income		Diluted rnings per common share
GAAP Basis	\$	79,954	\$	8,595	\$	3,865	\$	50,428	\$	0.25
% of Revenue		5.3%		0.6%		0.3%		3.3%		
Add: Asset impairment charges		11,944		-		-		8,918		0.04
Add: EU license operations reorganization		-		-		11,909		8,892		0.04
Less: Convertible debt (1)		-		(4,567)				3,410		0.02
Non-GAAP Basis	\$	91,898	\$	4,028	\$	(8,044)	\$	71,648	\$	0.35
% of Revenue		6.1%		0.3%		-0.5%		4.8%		

(1) Amortization of the non-cash discount on the Company's convertible notes

8

	Febru	eeks Ended ary 1, 2020 ting income
	Opera	ung meome
GAAP Basis	\$	476
% of Revenue		0.0%
Add: Impairment and restructuring charges (1)		76,223
Tax (2)		-
Non-GAAP Basis	\$	76,699
% of Revenue		5.8%

(1) \$76.2 million pre-tax impairment and restructuring charges:
- \$64.5 million of leasehold improvements, store fixtures, and operating lease right of use assets and a \$1.7M goodwill impairment charge.
- \$10.0 million of restructuring charges including \$4.2M of joint business venture exit charges, \$4.0M of corporate and field severance, and \$1.8M of market transaction costs in Japan
(2) GAAP tax rate of -187% included the impact of valuation allowances on impairment and restructuring charges. Excluding the impact of those items resulted in an adjusted 19.9% tax rate for the quarter. The 206.9% difference is primarily driven by the size of this tax benefit compared to fourth quarter pre-tax income.

AMERICAN EAGLE OUTFITTERS, INC. GAAP TO NON-GAAP RECONCILIATION

(Dollars in thousands, except per share amounts) (unaudited)

52 Weeks Ended

			january 28,	2023			
	(Operating income	bt related charges	N	et income	ea per (iluted Irnings common Share
GAAP Basis	\$	247,047	\$ 64,721	\$	125,136	\$	0.64
% of Revenue		5.0%	1.3%		2.5%		
Add: Impairment and restructuring charges							
(1)		22,209	-		18,221		0.09
Less: Debt related charges(2)		_	64,721		49,679		0.24
Non-GAAP Basis	\$	269,256	\$ -	\$	193,036	\$	0.97
% of Revenue		5.4%	0.0%		3.9%		

(1) \$22.2 million pre-tax impairment and restructuring charges:
- \$20.6 million of asset impairment charges
- \$1.6 million of restructuring charges including corporate and field severance

(2) \$64.7 million pre-tax debt related charges related primarily to the induced conversion expense on the exchange of our convertible notes, along with certain other costs related to actions we took to strengthen our capital structure.

52	Wee	ks E	Ended	
lan	llan/	20	2022	

	January 29, 2022										
	Operating income		Interest expense, net			Other (income), net		Net income		Diluted earnings per common share	
GAAP Basis	\$	591,065	\$	34,632	\$	(2,489)	\$	419,629	\$	2.03	
% of Revenue		11.8%		0.7%		-0.1%		8.4%			
Add: Asset impairment charges		11,944		-		-		8,944		0.04	
Add: EU license operations reorganization		-		-		11,909		8,917		0.04	
Less: Convertible debt (1)		-		(18,519)				13,867		0.07	
Non-GAAP Basis	\$	603,009	\$	16,113	\$	(14,398)	\$	451,357	\$	2.19	
% of Revenue		12.0%		0.3%		-0.3%		9.0%			

(1) Amortization of the non-cash discount on the Company's convertible notes

AMERICAN EAGLE OUTFITTERS, INC. RESULTS BY SEGMENT (Dollars in thousands) (unaudited)

	Λ			Λ = ::: =	С	orporate		T-4-1	
43	Am	erican Eagle		Aerie	and	d Öther (1)		Total	
13 weeks ended January 28, 2023		064.040		460.660		70.577		1 105 000	
Total net revenue	\$ \$	961,848	\$	463,663	\$	70,577	\$	1,496,088	
Operating income (loss) Impairment and restructuring	\$	140,540 13.037	\$ \$	53,119 3.552	\$ \$	(120,077) 5,620	\$ \$	73,582 22.209	
Adjusted operating income (loss)	\$	153,577	\$	56.671	\$	(114,457)	\$	95,791	
% of revenue	Þ	16.0%	Ф	12.2%	₽	(114,457)	Þ	6.4%	
Capital expenditures	\$	30,033	\$	21,421	\$	9,560	\$	61,014	
capital experiancies	4	30,033	4	21,121	4	3,300	4	01,011	
13 weeks ended January 29, 2022									
Total net revenue	\$	1,043,264	\$	428,418	\$	36,255	\$	1,507,937	
Operating income (loss)	\$	171,898	\$	20,946	\$	(112,890)	\$	79,954	
Asset impairment	\$	10,231	\$	1,713	\$	_	\$	11,944	
Adjusted operating income (loss)	\$	182,129	\$	22,659	\$	(112,890)	\$	91,898	
% of revenue		17.5%		5.3%		00.406		6.1%	
Capital expenditures	\$	15,944	\$	34,062	\$	39,436	\$	89,442	
13 weeks ended February 1, 2020									
Total net revenue	\$	1,035,097	\$	270,007	\$	9,527	\$	1,314,631	
Operating income (loss)	\$	71,260	\$	11,467	\$	(82,251)	\$	476	
Impairment and restructuring	\$	41,657	\$	20,261	\$	14,305	\$	76,223	
Adjusted operating income (loss)	\$	112,917	\$	31,728	\$	(67,946)	\$	76,699	
% of revenue		10.9%	_	11.8%		20.022		5.8%	
Capital expenditures	>	25,832	>	13,651	\$	20,932	\$	60,415	
	\$ 25,832 \$ 13,651				Corporate				
						ornorate			
	Λm	erican Fagle		Aorio	C	orporate		Total	
F2 Weeks Federal January 20, 2022	Am	erican Eagle		Aerie	C	orporate d Other (1)		Total	
52 Weeks Ended January 28, 2023					and	d Öther (1)			
Total net revenue	\$	3,262,893	\$	1,506,798	and \$	220,142	\$	4,989,833	
Total net revenue Operating income (loss)	\$ \$	3,262,893 528,369	\$	1,506,798 163,915	* *	220,142 (445,237)	\$	4,989,833 247,047	
Total net revenue Operating income (loss) Impairment and restructuring	\$ \$	3,262,893 528,369 13,037	\$	1,506,798 163,915 3,552	* * *	220,142 (445,237) 5,620	\$	4,989,833 247,047 22,209	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss)	\$ \$	3,262,893 528,369 13,037 541,406	\$	1,506,798 163,915 3,552 167,467	* *	220,142 (445,237)	\$	4,989,833 247,047 22,209 269,256	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue	\$ \$	3,262,893 528,369 13,037 541,406 16.6%	\$	1,506,798 163,915 3,552 167,467 11.1%	* * *	220,142 (445,237) 5,620 (439,617)	\$	4,989,833 247,047 22,209 269,256 5.4%	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures	\$ \$ \$	3,262,893 528,369 13,037 541,406	\$ \$ \$	1,506,798 163,915 3,552 167,467	\$ \$ \$	220,142 (445,237) 5,620	\$ \$ \$	4,989,833 247,047 22,209 269,256	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue	\$ \$ \$	3,262,893 528,369 13,037 541,406 16,6% 85,033	\$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084	\$ \$ \$	220,142 (445,237) 5,620 (439,617)	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue	\$ \$ \$	3,262,893 528,369 13,037 541,406 16.6% 85,033	\$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084	* * * * *	220,142 (445,237) 5,620 (439,617) 68,261	\$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss)	\$ \$ \$	3,262,893 528,369 13,037 541,406 16.6% 85,033	\$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084	* * * * * * * * * * * * * * * * * * *	220,142 (445,237) 5,620 (439,617) 68,261	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment	\$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16,6% 85,033 3,555,706 785,729 10,231	\$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951)	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,49% 260,378 5,010,785 591,065 11,944	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss)	\$ \$ \$	3,262,893 528,369 13,037 541,406 16,6% 85,033 3,555,706 785,729 10,231 795,960	\$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000	* * * * * * * * * * * * * * * * * * *	220,142 (445,237) 5,620 (439,617) 68,261	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue	\$ \$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16.6% 85,033 3,555,706 785,729 10,231 795,960 22,4%	\$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) (406,951)	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0%	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss)	\$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16,6% 85,033 3,555,706 785,729 10,231 795,960	\$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951)	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue	\$ \$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16.6% 85,033 3,555,706 785,729 10,231 795,960 22,4%	\$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) (406,951)	\$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0%	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended February 1, 2020 Total net revenue	\$ \$ \$ \$ \$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16,6% 85,033 3,555,706 785,729 10,231 795,960 22,4% 47,106	\$ \$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5% 80,062	* \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) (406,951) 106,679	\$ \$ \$ \$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0% 233,847	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended February 1, 2020 Total net revenue Operating income (loss)	\$\$\$\$\$\$\$\$	3,262,893 528,369 13,037 541,406 16.6% 85,033 3,555,706 785,729 10,231 795,960 22,4% 47,106	\$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5% 80,062	* * * * * * * * * * * * * * * * * * *	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) - (406,951) 106,679	\$ \$ \$ \$ \$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0% 233,847 4,308,212 233,345	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended February 1, 2020 Total net revenue Operating income (loss)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16.6% 85,033 3,555,706 785,729 10,231 795,960 22,4% 47,106	\$ \$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5% 80,062	**************************************	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) - (406,951) 106,679 27,585 (298,198) 18,576	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0% 233,847 4,308,212 233,345 80,494	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended February 1, 2020 Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss)	\$\$\$\$\$\$\$\$	3,262,893 528,369 13,037 541,406 16,6% 85,033 3,555,706 785,729 10,231 795,960 22,4% 47,106 3,479,592 484,078 41,657 525,735	\$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5% 80,062	* * * * * * * * * * * * * * * * * * *	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) - (406,951) 106,679	\$ \$ \$ \$ \$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0% 233,847 4,308,212 233,345 80,494 313,839	
Total net revenue Operating income (loss) Impairment and restructuring Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended January 29, 2022 Total net revenue Operating income (loss) Asset impairment Adjusted operating income (loss) % of revenue Capital expenditures 52 Weeks Ended February 1, 2020 Total net revenue Operating income (loss)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	3,262,893 528,369 13,037 541,406 16.6% 85,033 3,555,706 785,729 10,231 795,960 22,4% 47,106	\$ \$ \$ \$ \$ \$ \$	1,506,798 163,915 3,552 167,467 11.1% 107,084 1,376,269 212,287 1,713 214,000 15.5% 80,062	**************************************	220,142 (445,237) 5,620 (439,617) 68,261 78,810 (406,951) - (406,951) 106,679 27,585 (298,198) 18,576	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,989,833 247,047 22,209 269,256 5,4% 260,378 5,010,785 591,065 11,944 603,009 12.0% 233,847 4,308,212 233,345 80,494	

⁽¹⁾ Corporate and Other includes revenue and operating results of the Todd Snyder and Unsubscribed brands, and Quiet Platforms (net of intersegment eliminations), which have been identified as operating segments but are not material to disclose as separate reportable segments. Corporate operating costs represents certain costs that are not directly attributable to another reportable segment.

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Source: American Eagle Outfitters, Inc.